



## Toray's Approach to Sustainability

- Development of "&+®"

Toray Industries Inc. Staple Fibers Dept. Hajime Furuuchi

## **Table of Contents**

I . About Toray's Green Innovation Business

II. What is the recycling brand "&+"?

**Ⅲ**. About the branding of "&+"

## **About Toray's Green Innovation Business**

## **Issues and Goals of Toray Sustainability Vision**

5 Commitments for 2030 (Compared to 2013) Supplying Green Innovation Products x 4 Measures **Avoid more CO2 emissions** a t o Climate change e r in the value chain  $\times$  8 v c a a h v n n COG **Supplying Life Innovation Products** 6 effective use of our d o s limited resources g m Annual volume of water treated using a e n Toray's water treatment membranes. x 3 t s n O rav Clean water and air n a .... **Reducing GHG Emissions per** a d t **Unit of Sales** 4444 30% s **Contributing to better Reducing Water consumption** medical care and hygiene per Unit of Sales 30% for people worldwide

### **Long-Term Corporate Vision and Medium-Term Management Program**

**Long-Term Corporate Vision TORAY VISION 2030** 2020 - 2022**Medium-Term Management Program AP-G 2022** 3 basic strategies **Cross-company projects** 1. Global expansion in growth business fields **Expanding Green Innovation (GR) business** 2. Strengthening competitiveness **Expanding Life Innovation (LI) business** 3. Strengthen the management foundation **Total cost reduction (NTC-PJ) Company-wide common issues** 1. New Business Creation Future TORAY — 2020PJ(FT-PJ) 2. Advanced Business Management by Utilizing TDX Promotion Project (TDX - PJ) **Digital Technologies** 3. Reduction of Greenhouse Gas Emissions **Challenge 30 Project** in the Production Stage **Sharing and dissemination of** 4. Sharing and disseminating the Toray Philosophy "Toray Philosophy" Project (TP-PJ)

## **Green innovation (GR) business for textiles**

# Green , innovation

Aiming for sustainable growth while reducing environmental impact through innovative technologies with the concept of LCA at the core of our business.

#### **Energy Saving**

Reduce energy consumption through product LCA

**ex** Warming fabric ,Cooling fiber

#### **New Energy**

Components, materials and technologies for new energy-related industries **ex PPS** bunding fiber for **EV** 

#### Biomass-Derived

Products derived from non-fossil raw materials

ex Bio-PET, PLA, 3GT

Water Treatment Components, devices, systems, etc. related to water purification ex Substrate for RO membrane

Air Purification

Components, devices, systems, etc. related to air purification ex for air filter PPS,PET SB

Low Environmental Impact

Non-Halogenated noncombustible materials

ex Non fluorine water, Non halo

Recycling

Use of recycled materials Recycling system

ex [ & +], Eco use, etc.

Process Innovation

Innovative manufacturing technologies that can reduce the environmental impact of manufacturing processes **ex Innovative twisted process** 

## What is recycling brand "&+"?

## **Expansion of recycling market**

#### Sustainable goals for apparel companies

H	M	Limit 100% of products to raw materials derived from renewable resources or sustainability materials.(2030)
pata	ngonia®	Use only renewable, recycled, or reclaimed materials for all apparel products (2025).



Use more than 1 billion plastic bottles annually for recycled yarn (2030)

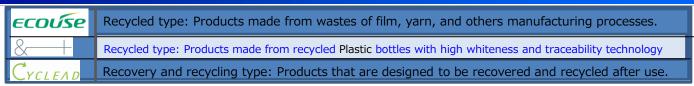


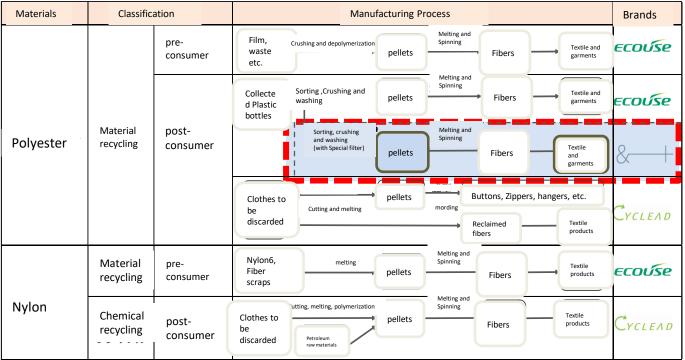
- Responding to Critical Global Environmental Issues
- Take a social responsibility as a company
- Young people who are interested in social and environmental issues

Market expected to grow steadily around the world

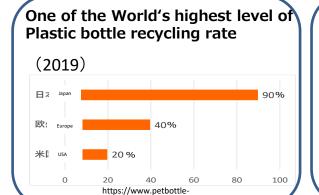
Promoting sustainability is the responsibility of the company and the demand of society.

## Toray's recycled fiber brand





## Characteristics of "&+" (1) High whiteness



#### Self-Design Guidelines of Plastic bottles in Japan No colored bottles Easy-to-peel labels



## Japanese common consciousness of Plastic bottles

are a resource
Washing and Sorting Culture
Japanese people's awareness
for recycling resources



#### Sorting plastic bottles

Color Check by Visual checking and camera sorting

rec.gr.ip/data/comparison.html



- Persistence to material
- Focus on sorting technology
- Commitment to washing technology

Realization of overwhelmingly high whiteness from waste plastic bottles

## Cleaning Technology With Alkalic

Thoroughly remove dirt from the surface.



http://www.kyoei-rg.co.jp/recycling/flow.html



## Features of "&+" (2) Low foreign matter

**Enhancing contaminated** materials removal

Upgrading pelletizing equipment

Further upcycling development

cutting

Material input **Specially developed filters** (Flakes, etc.)

Cooling Melting and spinneret

mixing

Thorough removal of contaminated materials by special filtering



under development under development

Started development of special cross section Verification of effectiveness in yarn production tests

■ Flat cross section "Pentas α" ■ Hollow cross section "airlet"

High quality and high performance fibers can now be manufactured, which was not possible with the original recycled fibers.

## Features of "&+" (3) Establishment of traceability





palletization



spinning

Knitting and weaving Dyeing



Sewing/

**Products** 





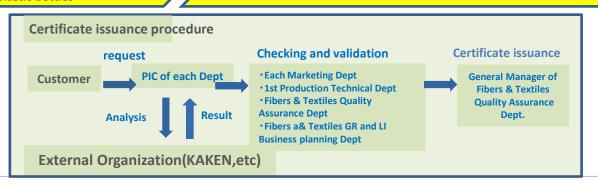
https://www.city.fujisawa.kanagaw

a.jp/kankyo-j/petsikou.html

Use of third-party audit systems such as GRS certification

History management of waste plastic bottles

#### **Certificate issuance using Toray Footprint technology**





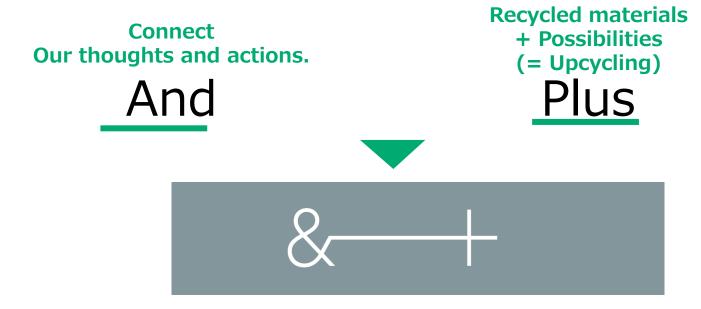


# About the branding of "&+"

## Naming the "&+" brand

#### Thoughts behind the naming and logo

Recycling business is made possible by involving the people around us. When everyone's thoughts and actions for the future are connected with "&", "+" (plus) value is created.



## The need for brands

## From "selling products" to "providing brands"

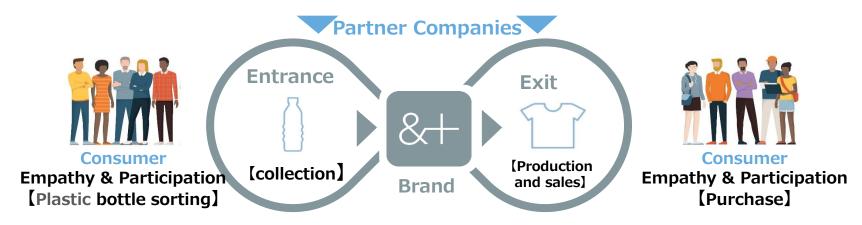
	【Conventional method】 Sale of goods	[What &+ aims for] Brand Prviding
Goal	<ul><li>Supply high quality goods with low prices</li><li>Acquisition of Customers</li></ul>	<ul><li>Empathy for the social value of things</li><li>Acquisition of Brand fans</li></ul>
Value to be provided	<ul><li>Quality, performance, price, etc.</li><li>Achieving goals</li></ul>	Owning increases your own value in some way.
Motivation for purchase	Because it's valuable pirce/convenient	<ul> <li>Because it increases your self-worth.</li> <li>There's an element of empathy.</li> </ul>
Value as an object value	Maximum at time of purchase, then declines	<ul> <li>The more brands expands, the more valuable they become.</li> </ul>
Relationships with Customer	<ul> <li>Only occurs when you make a purchase.</li> <li>One Time Customer Philosophy</li> </ul>	Repeats and continues to last     Lifetime     Customer     Philosophy



## Creating a story from collection to production and sales

Place the brand at the center of the flow from the entrance (collection) to the exit (production and sales) and We will expand the entire Brand business.

Strategies that involve consumers = movement building

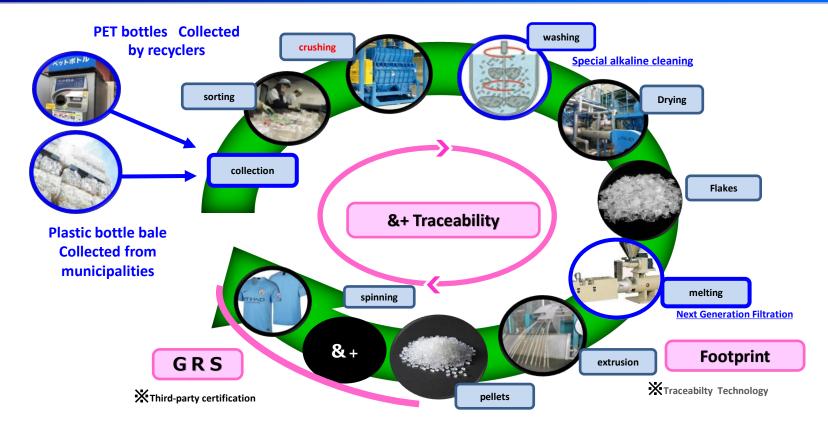


#### "Empathy for the story of "&+"

Participate in the "story of solving social issues By sorting, collecting, producing, selling, and purchasing

Toward a future in which "I chose what I wanted, and it was a sustainable goods.

## **Production process of &+**



## **Summary: Examples of "&+" adoption**

【Official Uniform for Attendants of the Japanese Pavilion at the Dubai Expo】



[Padded jacket]



[underwear]



[pumps]



[denim]



[wiping sheet]



[business shirt]



**[sewing thread]** 



# **TORAY**

**Innovation by Chemistry**