

3R + Proper Waste Processing in ORIX's Leasing Business

15 July, 2011

**ORIX Eco Services Corporation
EMS Promotion Department
Mai Hoang Thi**

Agenda

- About ORIX Group
- ORIX Group Eco Services
- 3R + Proper Waste Processing in ORIX's Leasing Business
 - Area Recycling Systems
 - E-waste Management

About ORIX Group

ORIX Corporation

Established	: April 1964
Headquarters	: Tokyo, Japan
Shareholders' Equity	: 1,319 billion yen
Total Assets	: 8,581 billion yen
Number of Employees	: 17,578
Locations	Japan : 1,098
	Overseas : 306 (26 countries and regions)
Stock Exchange Listings:	Tokyo & Osaka (8591)
	US NYSE (IX)



As of 31 March, 2011

ORIX in Asia

Expanding business in Asia since 1971

Currently have 31 Locations in 13 Countries and Regions

Locations in Asia

- Infrastructure Leasing & Financial Services Limited
- ORIX Auto Infrastructure Services Limited

- ORIX China Corporation
- ORIX (China) Investment Co., Ltd
- ORIX Rentec (Tianjin) Corporation

- ORIX Leasing Pakistan Limited

- ORIX Capital Korea Corporation
- ORIX Rentec (Korea) Corporation

- ORIX Leasing Malaysia Berhad
- ORIX Car Rentals Sdn. Bhd
- ORIX Rentec (Malaysia) Sdn. Bhd
- ORIX Auto Leasing Malaysia

- Indochina Capital Corporation

- Lanka ORIX Leasing Company

- ORIX Taiwan Corp

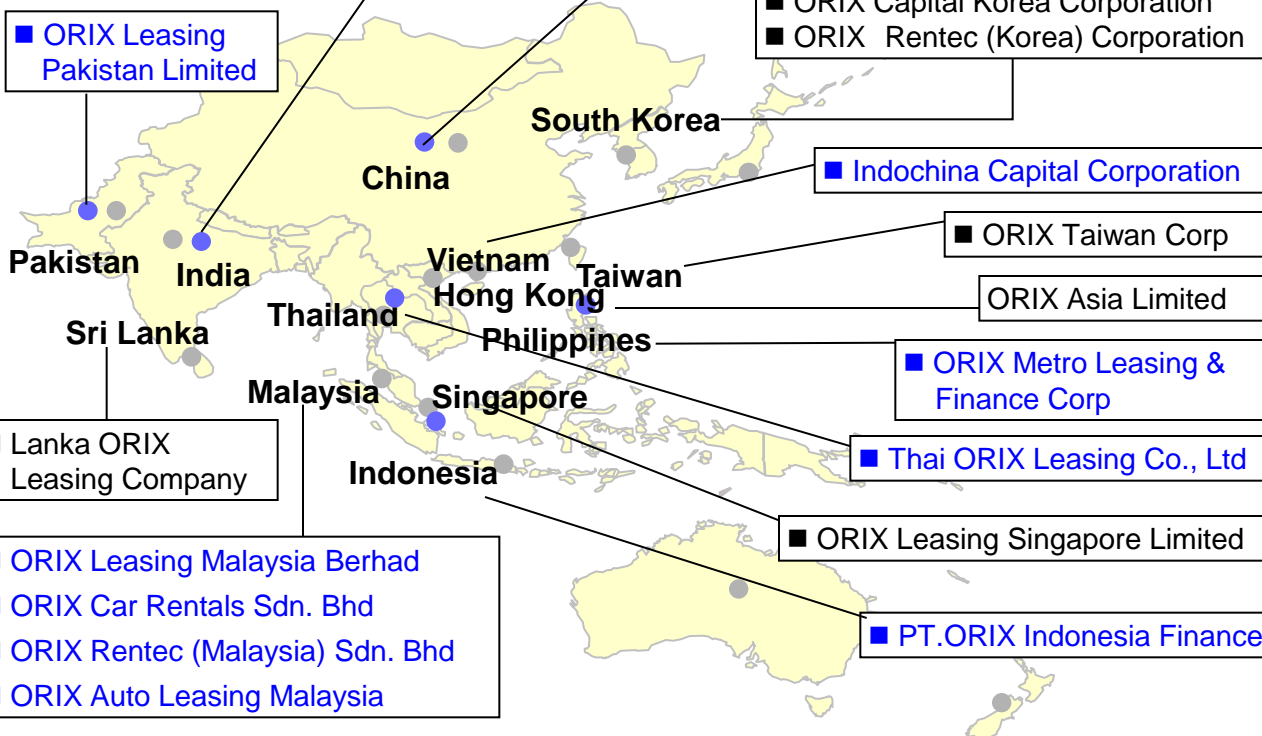
- ORIX Asia Limited

- ORIX Metro Leasing & Finance Corp

- Thai ORIX Leasing Co., Ltd

- ORIX Leasing Singapore Limited

- PT.ORIX Indonesia Finance



Strengths

Local Partners

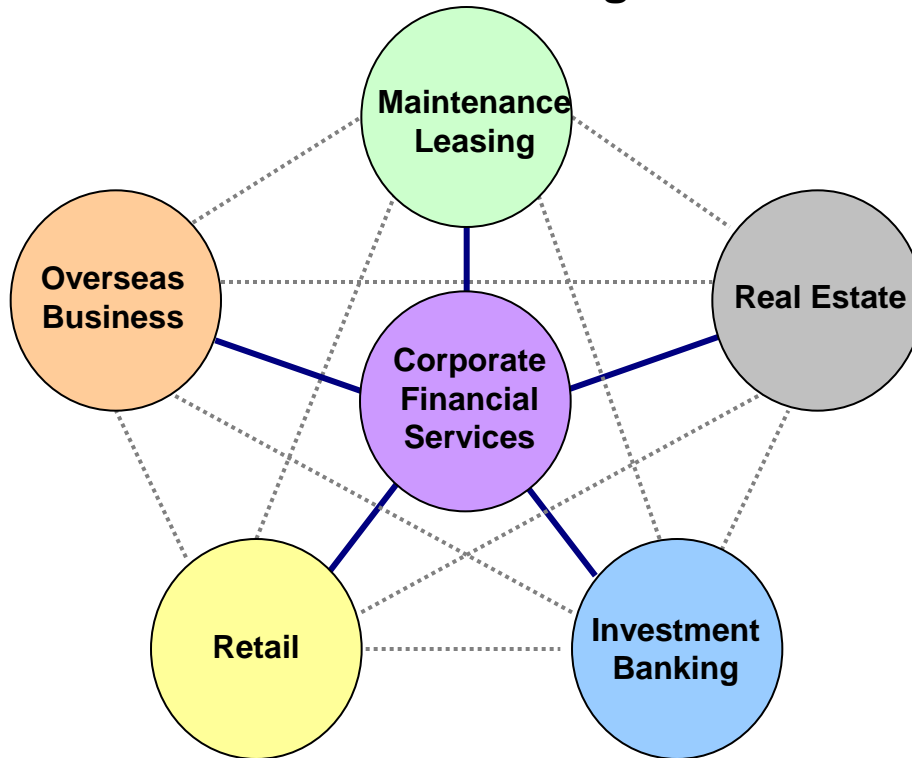
Local Management

Local Employees

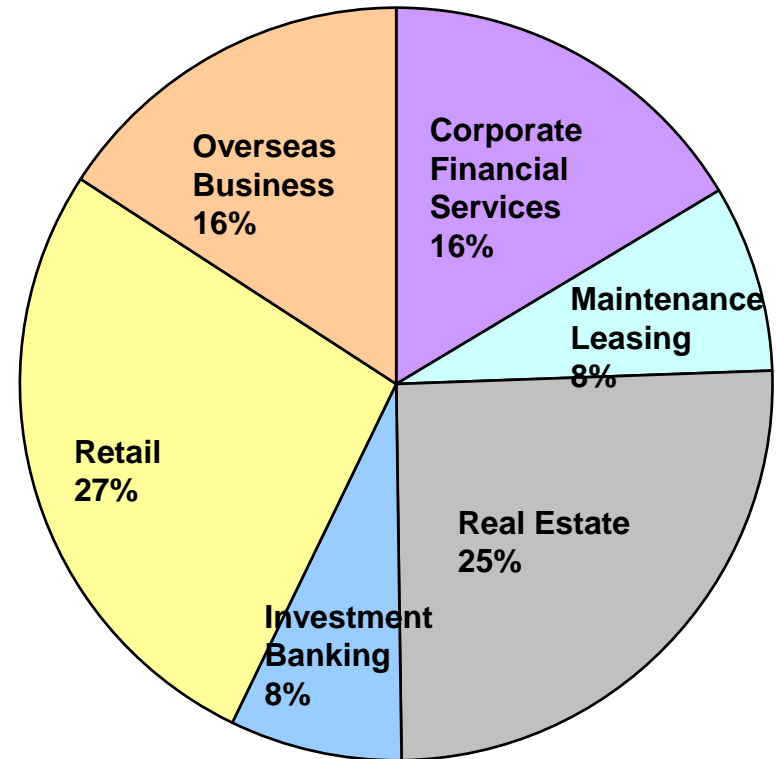
Local Businesses

ORIX Business Segments

Strong Individual Businesses and Networking

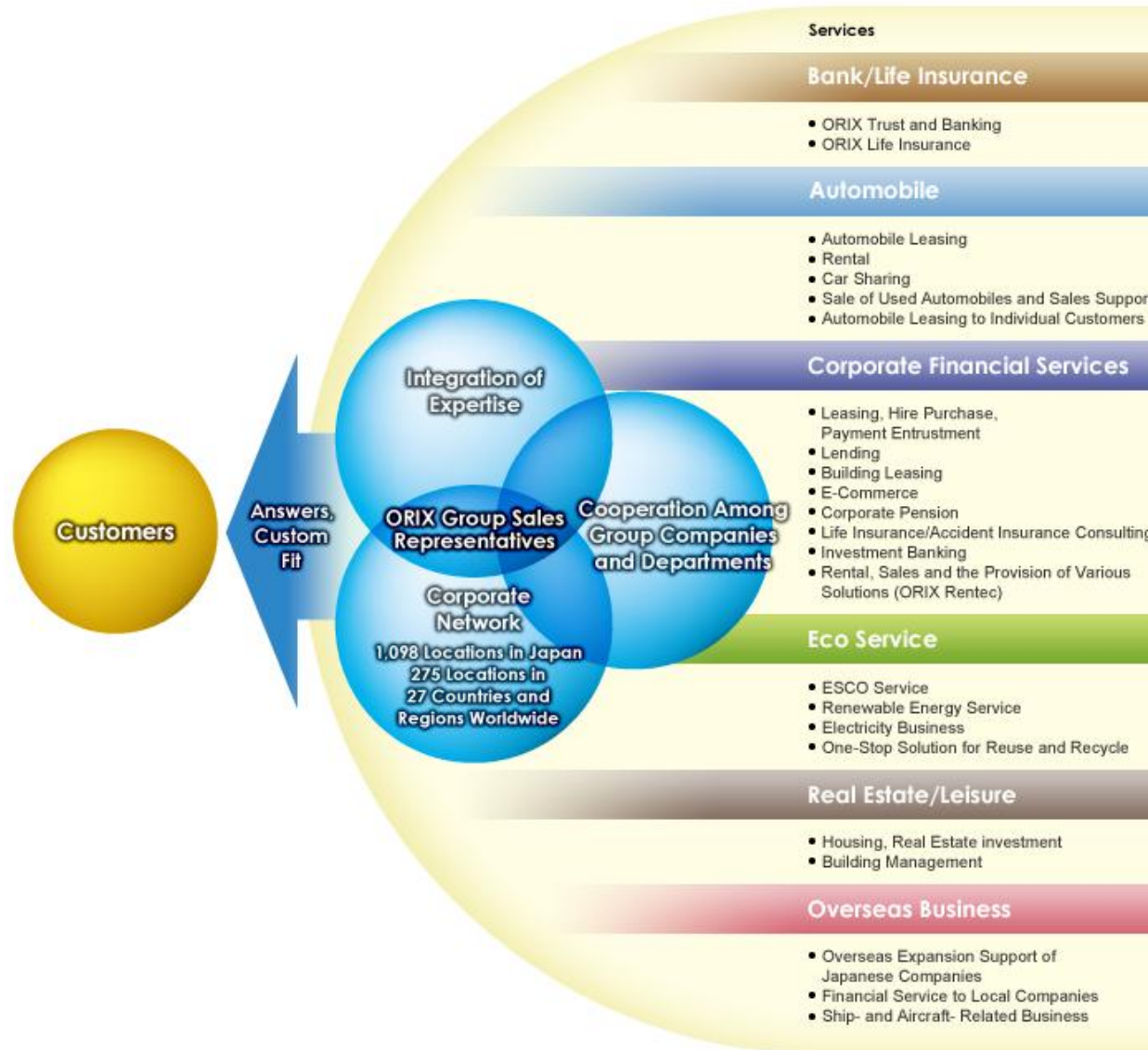


Breakdown of Segment Assets



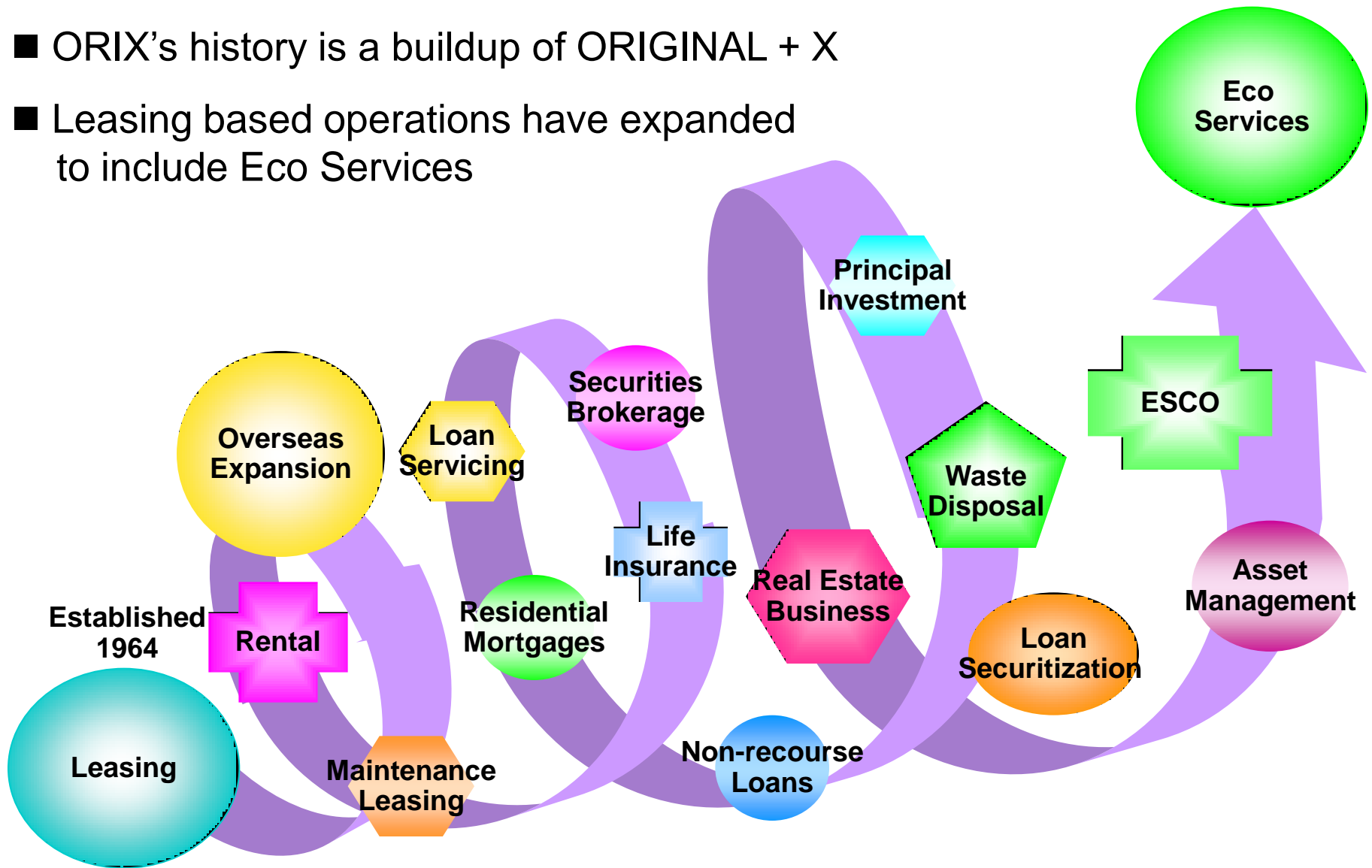
As of 31 March, 2011

ORIX's Business



Evolution of ORIX

- ORIX's history is a buildup of ORIGINAL + X
- Leasing based operations have expanded to include Eco Services

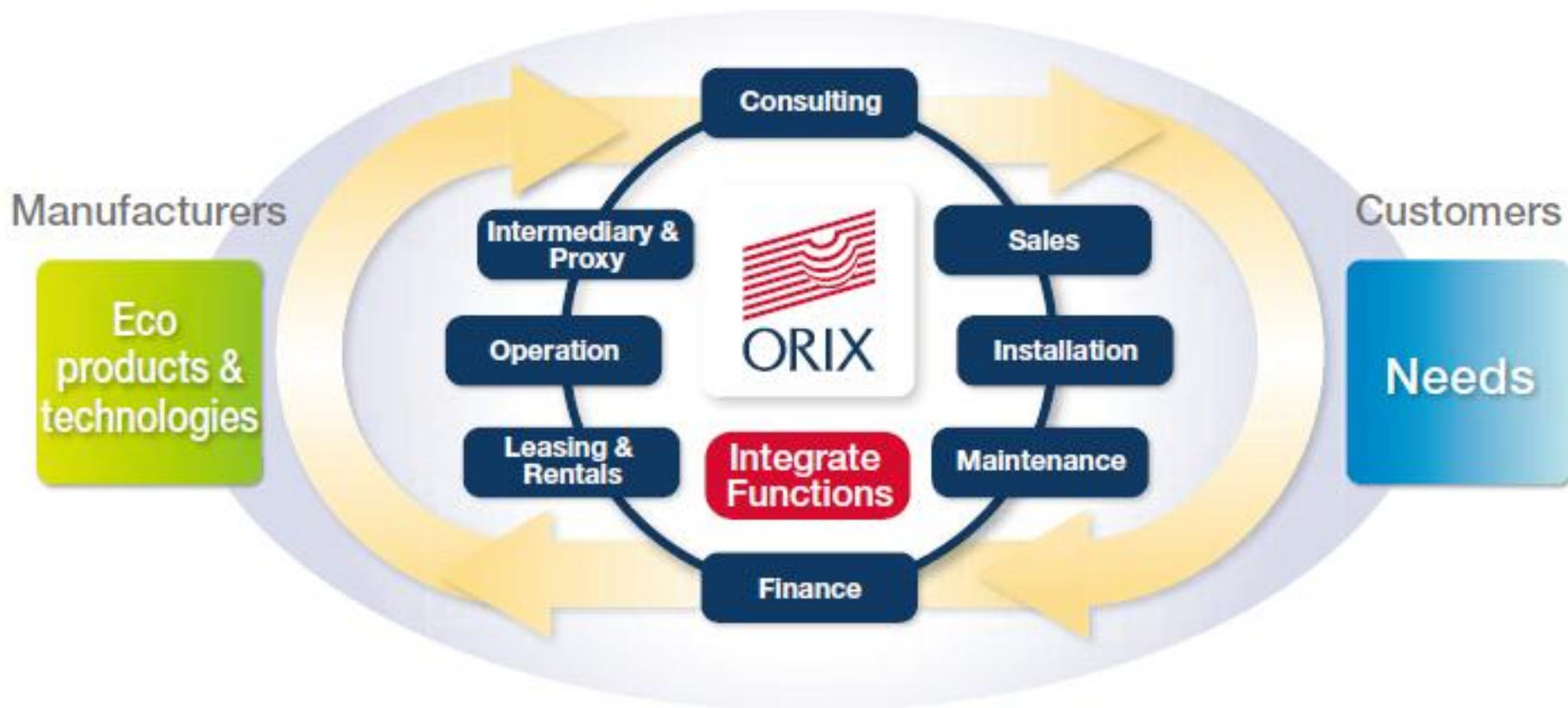


ORIX Eco Services Concept

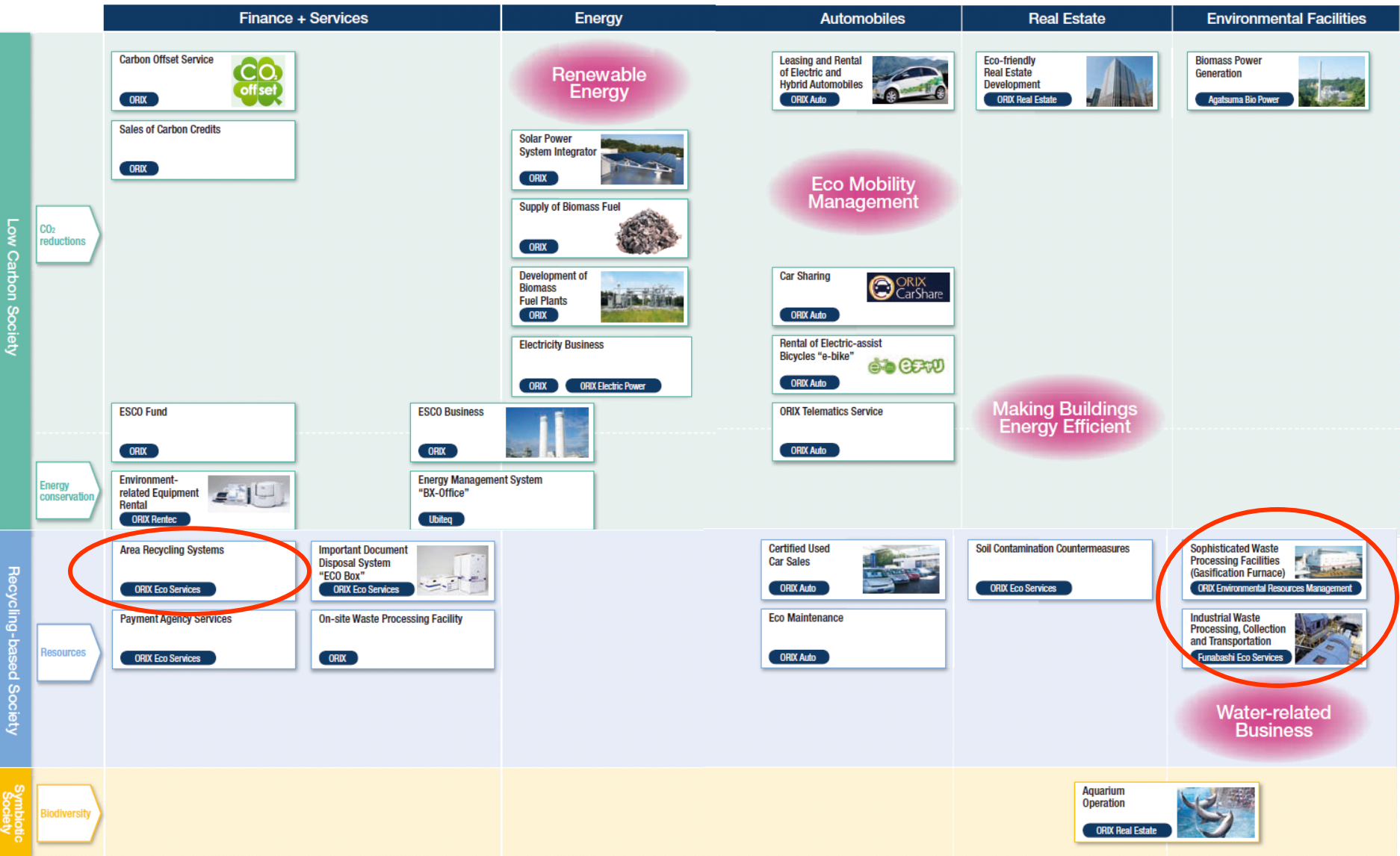
ORIX Group will contribute to society by

“Solving Environmental Issues Through Business”

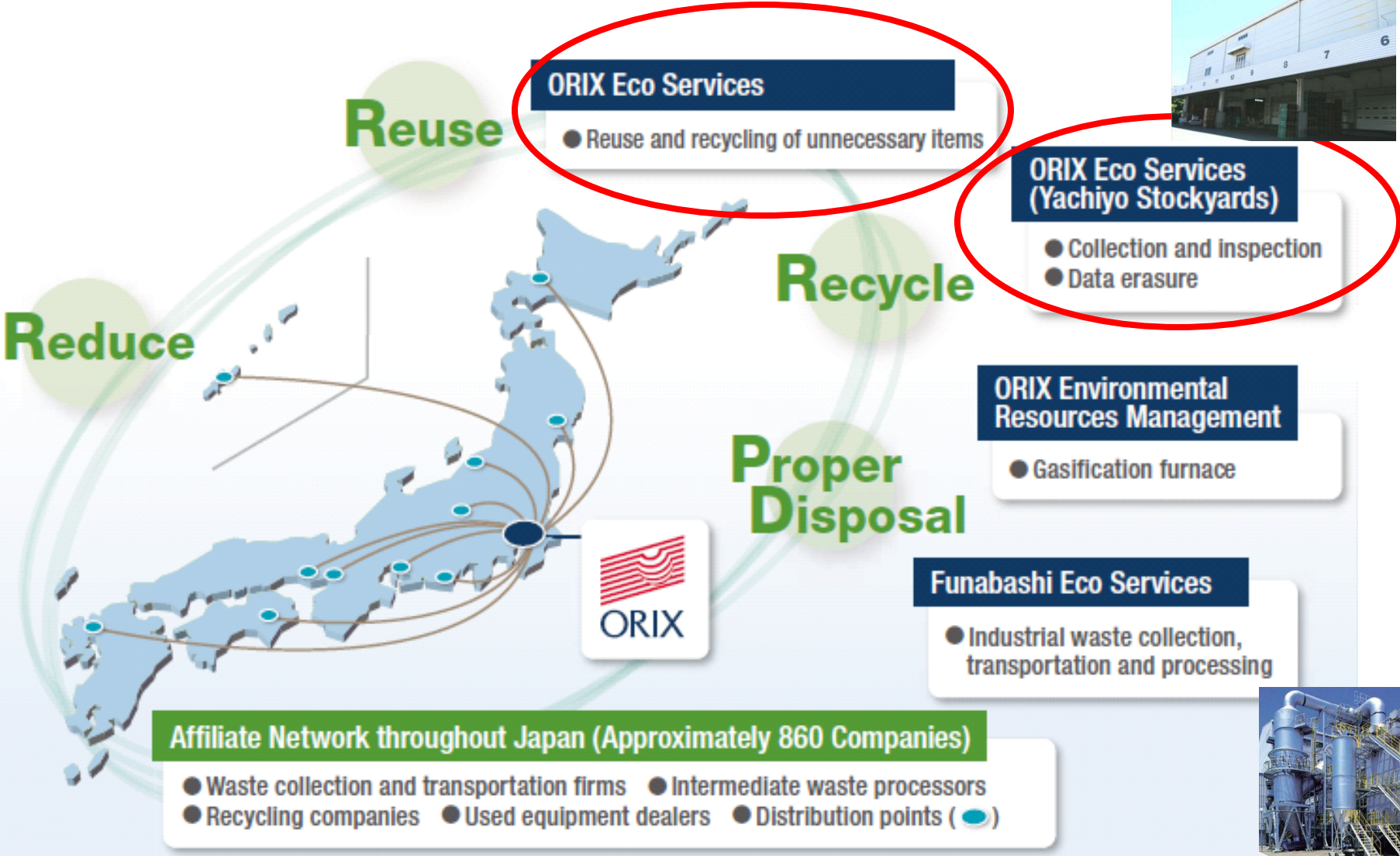
as an Eco Services Integrator



ORIX Group Eco Services



Meeting 3R+Proper Waste Processing Needs Across Japan



About ORIX Eco Services Corporation

Corporate Profile

■ Established : April 1998

■ Principal Businesses:

1. Intermediation services in waste processing and consulting
2. Trading of recyclable resources
(including raw and other materials, components and used goods)
3. Environmental management support services and consulting
4. **Management of ORIX's end-of-lease equipment**

■ Offices :Tokyo, Osaka

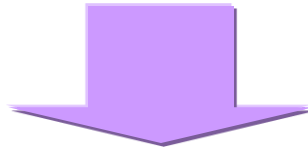
■ Number of Employees :198

➤ **ISO14001 Acquired in 2006 (Certificate Number: JQA-EM 5500)**

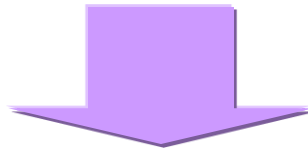
Leasing + Rentals = Green Servicizing



Leasing & Rentals



One of the Core Businesses of ORIX Group



Green Servicizing

**Green Servicizing is a way to use equipment
“only as needed, only as long as it is needed”**

3R + Proper Waste Processing in ORIX's Leasing Business



Customers (350,000 clients throughout Japan)

End of Lease Contract (400,000/year)

End of Lease

Point 3
Merit of Scale



Re-Lease

Reduce
(Long-term Usage)

Return equipment to leasing company

Point 1

Nationwide collection

Disposal

Proper Disposal

Resale

Reuse

Point 2

Material Collection

Recycle

Final Disposal

Reduce Landfill

Secondhand Market

Reuse & recycle prioritization managed by ORIX Eco Services Corp



Area Recycling System #1 (Nationwide Collection)

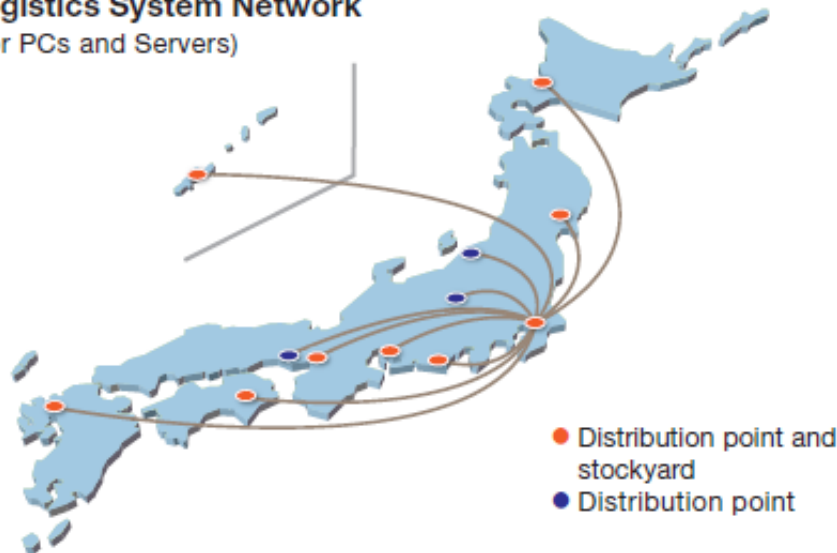
■ Provide optimal waste collection for end-of-lease assets throughout Japan

- IT equipment is collected at stockyards (Yachiyo Stockyard, Chiba Prefecture)
- Other equipment is collected at distribution points in each region across Japan

End-of-lease assets are transported and stored as leasing company assets, but once the decision for disposal has been made they must be managed, collected and transported under contracts with authorized companies in compliance with Japanese law

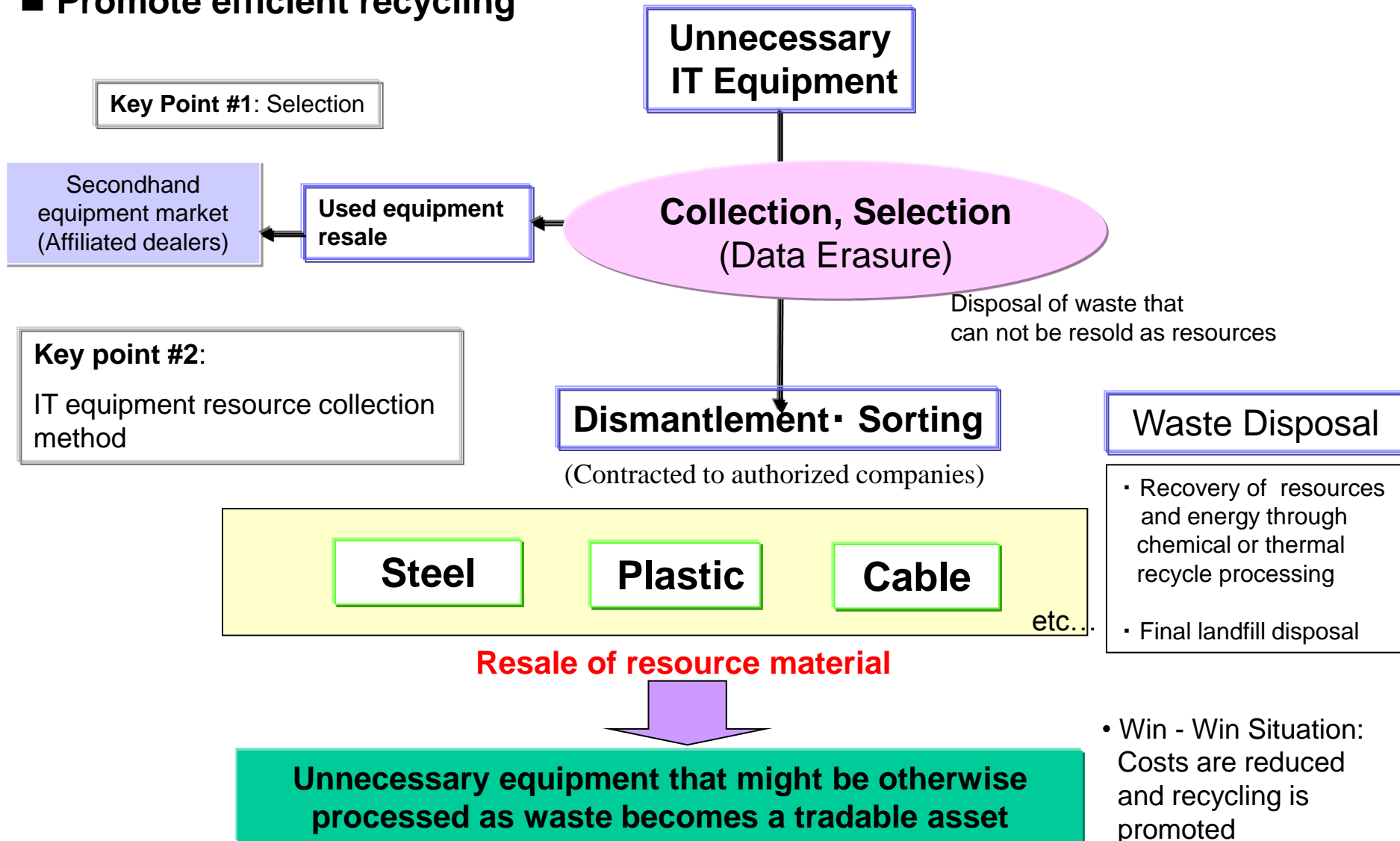
→ This involves complex administrative procedures for other companies
(In Japan, the collection and transportation of industrial waste requires permission in each region and is stored under strict conditions)

Logistics System Network
(For PCs and Servers)

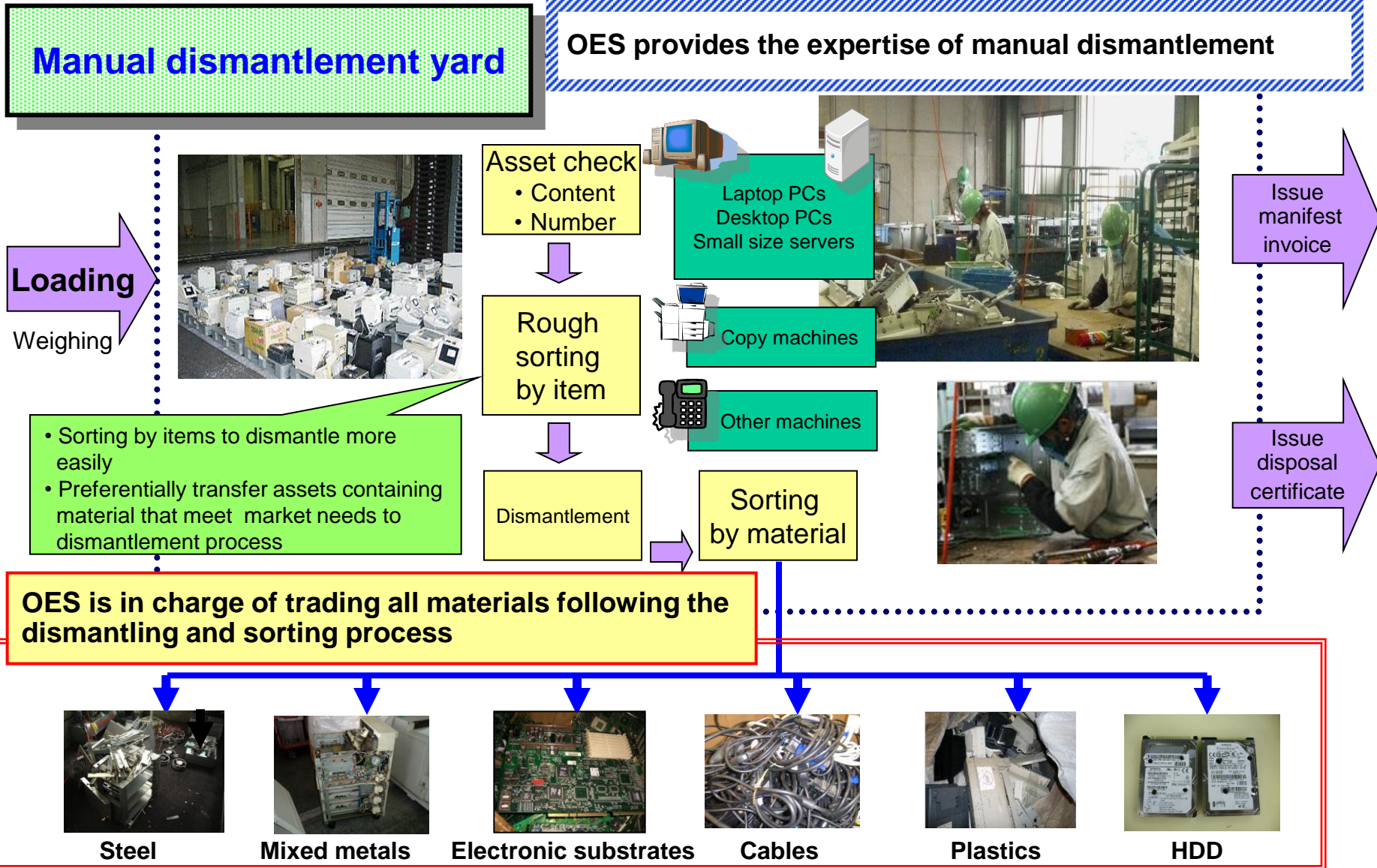


Area Recycling System #2 (Material Collection)

■ Promote efficient recycling



Manual Dismantlement of IT Equipment



Area Recycling System #3 (Merit of Scale)

■ An economy of scale based on company assets

- ORIX Eco Services (OES) has a nationwide network in Japan for the collection and recycling of ORIX Group end-of-lease assets of ORIX Group
- ORIX has turned this network into a business that it can provide to clients

Service Features

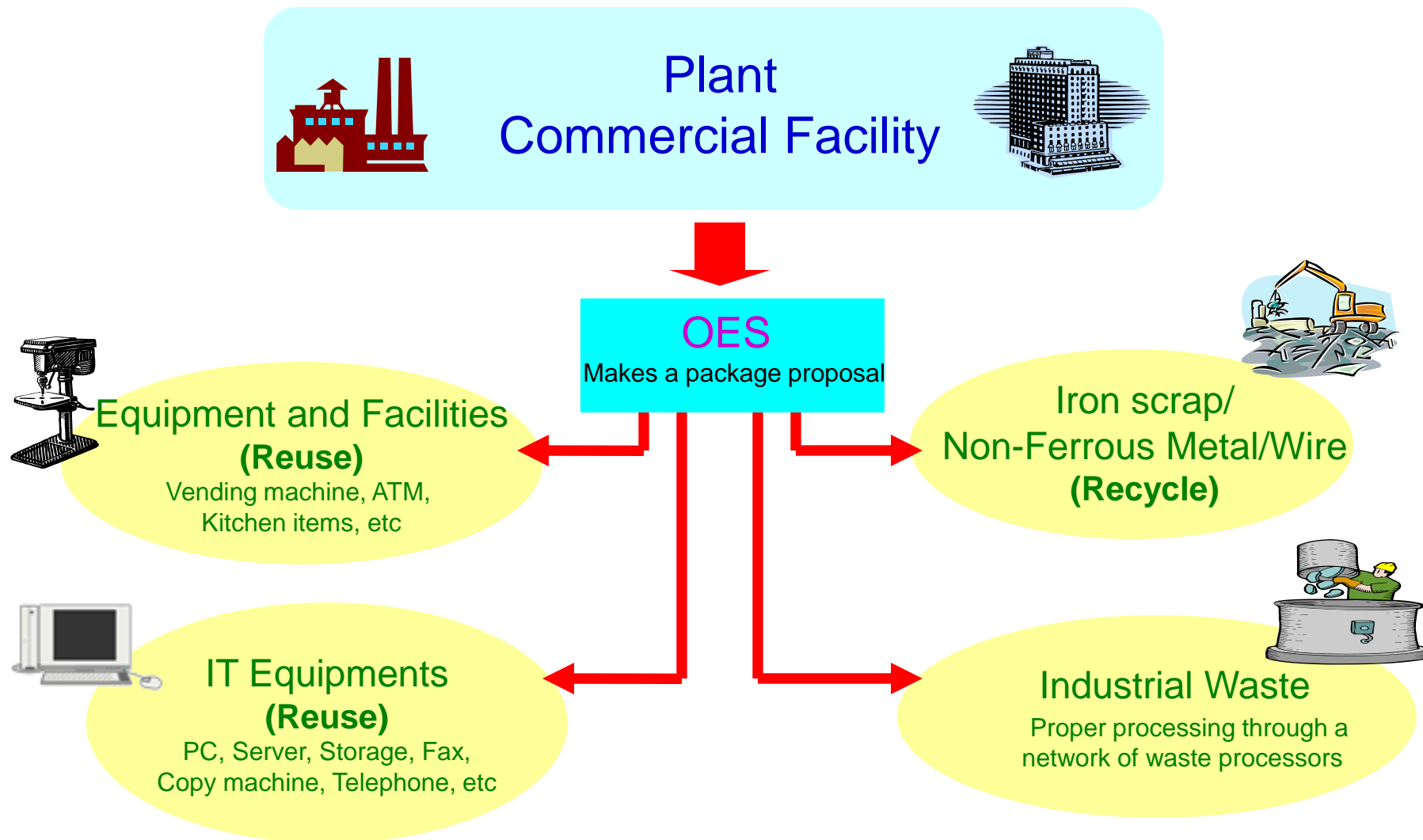
- Maximize the reuse and recycling of unnecessary equipment scheduled for disposal as waste
- A nationwide network of processing facilities provides a standard of quality in recycling
- Provide a one-stop service including administrative work involved in waste processing selection and contractual procedures and other assistance
- Able to create regular audit reports such as the processing condition of the affiliate network.

Improve the quantity, quality and efficiency of this business that began be responding to ORIX Group needs



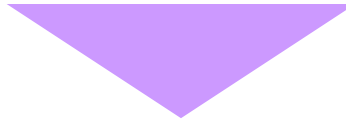
- Improve the efficiency of the network system by increasing the quantity of material for processing
- Improve the used equipment trading or material sales force by increasing quantity of material
- Promote the efficiency and selection know-how by increasing the quantity of processed material

Strength of ORIX's Area Recycling System



Toward a Recycling-Based Society


The benefits of leasing and rentals extend beyond finance and contribute to environmental activities by promoting 3R and proper waste management



ORIX

**ORIX Group will continue to contribute society by
“Solving Environmental Issues Through Business”**

Thank you very much for your attention

EC  = ORIX



Automobile



Energy



Finance+Services



Real Estate



Renewable Energy



Resources and Waste



Water